### Ranking Personal Values: A Structured Guide

#### Introduction

- Before beginning, ensure the client has completed a list of their personal values.
- Explain that ranking their values helps determine what is most important and what guides their decisions.
- Emphasize that values change over time due to life experiences, maturity, and personal growth.

## Step 1: Prepare the List

- 1. Have the client list out **8 to 12 personal values** they have identified as important over their lifetime.
- 2. If needed, provide a **values list** as a reference to help them generate ideas.
- 3. Ensure they write their values clearly on a separate sheet of paper or worksheet.

# **Step 2: Begin the Ranking Process**

- Explain that they will now **compare each value against the others** to determine importance.
- Use first-person questioning to enhance introspection:
  - o "[Client's Name], what do you value more: Love or Growth?"
  - o The client selects one.
  - o Then compare the selected value with the next on the list.
  - o Continue the process until all values are ranked.

# **Step 3: Conduct the Comparison Method**

- 1. Compare Value #1 vs. Value #2: Which is more important?
- 2. Compare the winner of the first comparison with Value #3.
- 3. Continue this process down the list until one value emerges as the most important.
- 4. Repeat the process for the remaining values.

### **Example:**

- "What's more important to you, Love or Integrity?"
- "What's more important to you, Love or Growth?"
- "What's more important to you, Love or Giving?"
- Continue until all values have been ranked.

# **Step 4: Addressing Tough Decisions**

- Some comparisons will be **challenging**.
- Encourage **gut reactions**: "What is the first thought that comes to mind?"
- If the client struggles, ask: "If you had to choose just one, which would it be?"

• Remind them there are no wrong answers—only insights into their values.

## **Step 5: Finalizing the List**

- After completing all comparisons, the client will have a **ranked list of values**.
- Encourage them to write it from most important to least important.
- Emphasize that lower-ranked values are still important; they simply have **less priority** than others.

### **Example Ranked Values List:**

- 1. Love
- 2. Giving
- 3. Integrity
- 4. Honesty
- 5. Growth

# **Step 6: Reflection & Application**

- Ask the client: "How does this ranked list align with your current life choices?"
- Discuss any surprises: "Were there any values you didn't expect to rank so high/low?"
- Encourage them to live authentically according to their values.
- Explain that conflict arises when they move away from their core values, causing stress, frustration, or unease.

# **Final Instructions**

- Have the client **keep their ranked list** as a personal reference.
- Encourage them to reassess every 3 to 4 months, especially after major life changes.
- Remind them that living in alignment with their values leads to fulfillment.

## **Next Steps**

- If working with a client long-term, revisit their values periodically.
- Encourage continued self-reflection and realignment in their personal and professional life.
- Use the next session to explore how their ranked values impact their **decision-making** and goal-setting.

By following this structured guide, you can effectively help clients **identify**, **rank**, **and reflect on their values**, leading to greater self-awareness and intentional living.